

**Presenter Guide Direct Loan exit counseling**to accompany the MYFDirectLoanExitCounselingPresentation

To help you meet the needs of your students, Mapping Your Future now offers member schools a Direct Loan exit counseling presentation. This Presenter Guide provides the counseling text to aid in communicating the counseling content to your students.

Regulatory citation for Direct Loan exit counseling: 34 CFR 685.304(b)

School-specific counseling requirements to cover:

* From 685.304(b)(4)(i), inform the student borrower of the average anticipated monthly repayment amount based on the student borrower’s indebtedness or on the average indebtedness of student borrower at the same school or in the same program of study at the same school.

**Disclaimer**: Mapping Your Future shall update the exit counseling materials to maintain compliance with the federal regulations. The updates shall be made without notice. Any such update may render previously printed materials noncompliant. Mapping Your Future strongly advises institutions to check the website periodically to ensure they are using the most current version.

**Topic 1 of 6: Successfully Managing Your Student Loans – Slides 2-8**

Now that you are leaving school, it is important that you review your rights and responsibilities regarding your student loans.

You might have borrowed loans from the following programs:

* Federal Family Education Loan Program (FFELP)   
  Federal Stafford Loans (subsidized and unsubsidized)
* William D. Ford Federal Direct Loan Program   
  Subsidized and Unsubsidized Direct Loans

For ease of understanding throughout the counseling session:

* “Direct Loans” will refer to both Federal Stafford Loans and Direct Loans, *unless otherwise distinguished*.
* “Loan holder” will refer to the organization that holds your loans, makes payment arrangements, and accepts documentation such as payments, deferments, and forbearances. For Federal Stafford Loans, your loan holder may be a lender, secondary market, or servicer. For Direct Loans, your loan holder will be a servicer employed by the U.S. Department of Education’s Direct Loan Program.

Your rights and responsibilities are included on the confirmation page at the end of this counseling session.

Your **Master Promissory Note (MPN)** also contains your Rights and Responsibilities. Your MPN is the binding legal document that you signed to receive your student loans. By signing that note you indicated your commitment to repay your loans.

Things you should know about your MPN:

* Your MPN may have only been used for one year at a time because:
  + your school was not authorized for or chose not to use the multi-year function,
  + you chose to sign a new note, or
  + you changed lenders or loan programs.
* Your MPN may have been used as a multi-year note if:
  + your school was authorized for multi-year use or
  + you did not change lenders or loan programs.
* The multi-year feature of your MPN is good for 10 years from the date you signed, so if you go back to school, you may not be required to sign a new note.
* An MPN may be revoked (so you can’t borrow more loans with it):
  + if you send a written notice to your lender,
  + if you declare bankruptcy, or
  + upon expiration of the 10-year period.

Your loan holder is the organization who will make payment arrangements and collect your payments. **It is important that you stay in touch with your loan holder (one of your responsibilities).**

* You must tell your loan holder of changes to your:
  + name,
  + address,
  + telephone number, and
  + e-mail address.
* You must also let your loan holder know if you:
  + withdraw from school,
  + drop below half-time enrollment,
  + transfer to a new school,
  + graduate, or
  + have a change in status that would affect your loan status (for example: loss of eligibility for unemployment deferment by obtaining a job).

THE MOST IMPORTANT REASON FOR STAYING IN CONTACT WITH YOUR LOAN HOLDER: If you are having difficulties making your student loan payments, there are options to help you, such as deferment, forbearance, or an alternate repayment plan (discussed later).

**Loan Servicers**

Stafford Loan lenders and the U.S. Department of Education often hire servicers to maintain student loan records and files. Your servicer becomes responsible for processing payments or deferments, among other duties.

**Loan Sales** **for Federal Stafford Loans**

To increase the amount of funds available for new loans, a lender may sell your loan. If your loan is sold to a new holder, you will be notified in writing. You must direct future correspondence to the new holder.

**Returning to school**

More information about your loan history is available through:

* The Student Aid website, [https://studentaid.gov](https://studentaid.gov/), where you can review your loan history.
* The U.S. Department of Education website <https://studentaid.gov/understand-aid/types/loans/subsidized-unsubsidized>.
* Your financial aid office.

**Topic 2 of 6: Repayment Begins** **– Slides 9-14**

Your student loans will have a grace period of six months before you enter repayment. This grace period begins the day after you stop attending school at least half time.

**IMPORTANT:** Each loan has only one 6-month grace period. If you took some time off from school, you already may have used the grace period on some of your loans, so you may go directly into repayment on those loans as soon as you leave school.

**Interest information**: The government pays interest only on subsidized Stafford and Direct Loans during authorized periods of deferment. Try to pay the interest on unsubsidized loans while in school and during the grace period to avoid a higher principal balance that would occur if the interest is capitalized at the end of your grace period. Also note that if the loan was first disbursed between July 1, 2012 and June 30, 2014, interest will accrue during the grace period. Direct Loans will have the unpaid interest capitalized upon entering repayment.

**When Repayment Begins**

* Subsidized and unsubsidized Stafford and Direct Loans: Enter repayment six months after you cease half-time attendance
* Your loan holder will advise you of your first payment due date while you are in your grace period. If you do not receive this information, it is your responsibility to contact your loan holder.

**SAVE SOME $$MONEY$$**: There is no penalty for making payments during your grace period. Paying ahead will decrease the total amount of interest that you pay on your loan and may repay your loan faster.

**Education Tax Benefits**

* **Tax credits**
  + **American Opportunity Credit**: Families may receive a tax credit for expenses paid for the student’s first four years of college.
  + **Lifetime Learning Credit**: You may claim a tax credit for education expenses incurred after the first two years of postsecondary education**.**
* **Tax deduction**
  + **Student Loan Interest Deduction:** Allows eligible student loan borrowers to deduct a portion of interest paid.
* **Other potential tax benefits:**
  + Other ways of receiving tax credits or tax deductions on the cost of higher education include Education IRA withdrawals and educational assistance provided by an employer (tuition reimbursement programs).
  + Your state may offer tax credits or deductions for educational expenses and/or student loan payments. Contact your state tax authority for more information.

For more information, contact a tax advisor or visit www.irs.gov.

**Repayment Tips:**

* Make sure you have all your loan records organized.
  + It is important that you keep all of your loan papers and correspondence.
  + Keep copies of everything.
* Know the amount of your student loan payments.
  + When your loan holder becomes aware that you are no longer enrolled at least half-time, they will send you your repayment schedule.
  + Your loan holder automatically arranges a standard repayment plan, but will provide you with information about other options (discussed in the next topic).
* Check to see if your loan holder offers automatic payment withdrawal.
  + This is an easy way to make sure your payments are made on time.
  + You may be able to lower your interest rate if you sign up for this option.

**Topic 3 of 6: Repayment Options** **– Slides 15-21**

You have the option to prepay each loan, pay each loan on a shorter schedule, and change repayment schedules. The following are the repayment plans:

**Standard Repayment Plan**

* Minimum monthly payment is $50, but may be higher depending on balance
* Equal monthly payment amount
* Maximum repayment period of 10 years

**Graduated Repayment Plan**

* Begins with lower payment amounts that increase over time
* Payment cannot be lower than your monthly interest amount
* Maximum repayment period of 10 years
* More interest will accrue over the life of the loan because the principal balance decreases at a slower rate.

**Income-Sensitive (Federal Family Education Loan Program) Repayment Plan**

* An adjusted payment amount based on gross income
* Payment cannot be lower than your monthly interest amount
* Eligibility and payment amount will be adjusted annually
* Up to a 10-year repayment period
* More interest will accrue over the life of the loan because the principal balance decreases at a slower rate.

**Income-Contingent (Direct Loan Program) Repayment Plan**

* An adjusted payment amount based on gross income and family size
* Eligibility and payment amount will be adjusted annually
* More interest will accrue over the life of the loan because the principal balance decreases at a slower rate.
* If you do not repay your loan after 25 years, the unpaid portion will be forgiven (you may have to pay income tax on any amount forgiven).

**Pay as You Earn (PAYE)(Direct Loan Program) Repayment Plan**

* Available to new borrowers if:
* You have no outstanding balance on a Direct or FFEL Program loan as of October 1, 2007 or have no outstanding balance on a Direct or FFEL Program loan when you obtain a new loan on or after October 1, 2007, and you receive a disbursement of a Direct Loan or a student Direct PLUS loan on or after October 1, 2011, or you receive a Direct Consolidation Loan based on an application received on or after October 1, 2011 (unless your loans repaid by the Direct Consolidation Loan make you ineligible because of the criteria in the preceding bullet).
* You must have partial financial hardship. Your maximum monthly payments will be 10 percent discretionary income, the difference between your adjusted gross income and 150 percent of the poverty line for your family size and state of residence (other conditions may apply).
* If your monthly payment amount is not enough to pay accrued interest on a Direct Subsidized Loan, the Department of Education will pay the remaining interest for a period of three years.
* Eligibility and payment amount adjusted annually.
* More interest may accrue over the life of the loan because the principal balance decreases at a slower rate, resulting in paying more money over the life of the loan.
* Any outstanding loan balance after 20 years is forgiven. You may have to pay income tax on any amount forgiven.

**Revised Pay as You Earn (REPAYE) (Direct Loan Program) Repayment Plan**

* There is no income requirement to qualify.
* Your maximum monthly payments will be 10 percent discretionary income, the difference between your adjusted gross income and 150 percent of the poverty line for your family size and state of residence (other conditions may apply). Your spouse's income is generally included in the adjusted gross income.
* There is no payment cap, so your payment may be larger than in other repayment plans.
* If your monthly payment amount is not enough to pay accrued interest:
  + On a Direct Subsidized Loan, the Department of Education will pay 100% of the remaining interest for a period of three years. After three years, the Department will pay 50% of the remaining interest.
  + On Direct Unsubsidized Loans, the Department will pay 50% of the difference between the monthly payment and monthly accruing interest.
* Eligibility and payment amount adjusted annually. You must recertify your income each year to remain under the REPAYE plan umbrella.
* If you are removed from or leave REPAYE, the outstanding accrued interest will be capitalized onto the principal balance.
* More interest may accrue over the life of the loan because the principal balance decreases at a slower rate, resulting in paying more money over the life of the loan.
* If you make 240 qualifying payments over at least 20 years, any outstanding loan balance after 20 years is forgiven. You may have to pay income tax on any amount forgiven. If you had loans for graduate or professional programs, you must make 300 qualifying payments over at least 25 years.

**Income-Based Repayment Plan**

* Available for payments made on or after July 1, 2009
* You must have partial financial hardship. Your maximum monthly payments will be 15% of discretionary income, the difference between your AGI and 150% of the poverty guideline for your family size and state of resident (other conditions apply).
* If your monthly payment amount is not enough to pay accrued interest on a Direct Subsidized Loan / subsidized Federal Stafford Loan, the Department of Education will pay the remaining interest for a period of three years.
* Payments re-evaluated annually
* More interest may accrue over the life of the loan because the principal balance decreases at a slower rate, resulting in paying more over the life of the loan.
* Any outstanding loan balance after 25 years is forgiven.
* Very few borrowers will have a remaining balance after 25 years.
* The amount forgiven may be taxable.
* Estimate payment under the income-based repayment plan by visiting <http://mappingyourfuture.org/paying/ibrcalculator.cfm>.

**Extended Repayment Plan**

* Extended repayment is available to borrowers who had no outstanding balance on Stafford or Grad PLUS Loans on October 7, 1998 and have more than $30,000 in outstanding FFELP loans or Direct Loans (the combined total from both programs is not taken into account). Payment amounts can be either fixed annually or graduated
* Maximum repayment term is 25 years
* More interest may accrue over the life of the loan because the principal balance decreases at a slower rate.

**Comparison of Repayment Options**

As noted above, your payment amount depends on a variety of factors, including your loan balance, interest rate, and in some circumstances, your income and family size. To provide you with a comparison of payment options, we’ve developed this scenario:

You are single and have two children. Your gross income is $30,000 annually ($2,500 monthly). For the year in question, the poverty level for your family size (three in your household) is $18,310. For the purpose of income-based repayment, 150 percent of the poverty level is $27,465. Your income exceeds this amount by $2,535.

You enter repayment with a loan balance of $32,000 (original principal + capped interest).

After two years in repayment you increase your annual salary to $60,000 and stay at that amount and experience no changes in your family size for the remainder of your repayment term.

Based on this scenario, and an interest rate of 6.8 percent, your monthly payments might look something like this:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Repayment Option** | **Maximum Repayment Period** | **Monthly Payment Amount** | **Total Interest Paid** | **Total Amount Paid** |
| Standard | 10 years | 120 payments of $368.25 | $12,190.84 | $44,190.84 |
| Graduated\* | 10 years | 24 payments of $252.86 24 payments of $307.41 24 payments of $373.74 24 payments of $454.37 24 payments of $552.39 | $14,577.78 | $46,577.78 |
| Income-sensitive\*\* | 10 years\*\*\* | 24 payments of $184.81 120 payments of $368.25 | $16,626.28 | $48,626.28 |
| Income-contingent | 25 years | 24 payments of $194.83 130 payments of $328.86 | $15,427.72 | $47,427.72 |
| Income-based | 25 years | 24 payments of $31.69 140 payments of $368.25 | $21,007.72 | $53,007.72 |
| Extended | 25 years | 300 payments of $222.10 | $34,630.92 | $66,630.92 |

 \*The number and length of each payment tier may vary depending on your loan holder(s). The exact payment amounts may vary as well, however, the lowest amount allowed is interest only and no one payment can exceed 3 times that of any other.   
\*\*Additional assumptions: Your loan holder determines (from income documentation you supply) that interest only is a reasonable payment upon your request for income sensitive repayment. When your salary increases after two years you decide you no longer wish to be on the income sensitive plan and do not reapply. Your loan holder does extend your repayment term one year for each year you request the income-sensitive payment plan.   
\*\*\*Repayment period may be extended one year for each year you request income-sensitive repayment – maximum of five additional years.

**NOTE:** The above scenario is intended as an example only. Factors such as your future income, family size, and poverty levels are too variable to predict. For all of the income specific payment plans, your payment may be adjusted annually.

***For specific questions about your payment amount or more specific information about the various repayment plans, check with your loan holder.***

**Topic 4 of 6: Solutions for Repayment Problems** **– Slides 22-30**

Repaying your student loan is a VERY serious obligation. Remember, you are required to make your student loan payments even if you:

* do not complete your education,
* do not complete your program within the regular completion time for that program,
* are not employed upon completion of your studies,
* do not find employment in your field of study, or
* feel that the education you received did not meet your expectations.

It is very important to understand your rights and responsibilities. Your rights and responsibilities are included on the confirmation page at the end of this counseling session. They also are included in your MPN.

If you are having trouble making your scheduled monthly payment, there are options to help. You may be able to lower your monthly payment by utilizing a different repayment plan (described previously) or you may temporarily postpone your payments through deferment or forbearance.

**Deferment**

A deferment is a period of time during which your loan holder temporarily suspends your regular payments. If your loans were made on or after July 1, 1993, you may be eligible for the following deferments:

* At least half-time enrollment at an eligible school
* Graduate fellowship program
* Rehabilitation training program
* Military service
  + While serving on active duty or in the National Guard during a war or other military operation or national emergency
  + National Guard and members of other reserve components who are enrolled at least half time while being called up to active duty can qualify for up to a 13-month deferment following the conclusion of the active duty service.
* Unemployment
* Economic hardship

Different deferment options apply to borrowers who had outstanding balances on pre-July 1, 1993 FFELP loans when they obtained subsequent loans. For more information, contact your loan holder or use Mapping Your Future's Deferment Navigator at mappingyourfuture.org/money/deferments.htm.

Interest payments during deferment:

* Subsidized Stafford Loan and Direct Subsidized Loan: Federal Government
* Unsubsidized Stafford Loan and Direct Unsubsidized Loan: You

To request a deferment:

* contact your lending institution,
* submit the required documentation for the deferment, and
* continue making payments on your account while waiting for notification of approval.

**Forbearance**

If you are unable to make your scheduled payments, but do not meet the criteria to qualify for a deferment, the loan holder may allow you to:

* reduce the amount of your payment or
* temporarily stop making payments.

This action is called forbearance. You must contact your loan holder to request forbearance. Most forbearance is discretionary - it is completely up to your loan holder to grant one. Under certain provisions, loan holders are required to grant forbearance, such as if your student loan payment is greater than 20 percent of monthly income or if you are in an internship or residency.

Your loan holder may grant forbearance under the following conditions:

* If you are experiencing personal problems (such as poor health or financial hardship);
* If you are affected by circumstances such as a local or national emergency, military mobilization, or natural disaster;
* If you are serving in a position that may qualify you for loan forgiveness, partial repayment of your loan, or a national service educational award.

REMEMBER: No matter what type of loan you have, you are responsible for the interest that accrues during forbearance. You may choose to pay the interest as it accrues or allow it to capitalize. Unpaid accrued interest is added to the principal balance of the loan and increases the total outstanding debt and can increase your monthly payment.

**Direct Consolidation Loan**

Through consolidation, the U.S. Department of Education buys all of your eligible loans and combines them into one new loan—a Direct Consolidation Loan. This might be a good option if you have multiple loans and/or loan holders. You must be in your grace period or in repayment on all of your loans to apply for a Direct Consolidation Loan.

Consolidation offers some benefits and drawbacks:

|  |  |
| --- | --- |
| **Benefits:** | **Drawbacks:** |
| Extended repayment of up to 30 years based on your balance | Extra interest over the life of the loan, if you choose a longer repayment period |
| One monthly payment | Possible loss of eligibility for certain deferments, forgiveness, cancellation, and grace period benefits |
| Option to prepay or change repayment plans without penalty | Potential loss of some borrower payment incentives if you consolidate (for example, reduced interest rate for on-time payments) |
| Fixed interest rate |  |

If you are interested in this type of loan you should contact your loan holder to determine if it is in your best interest. The Department of Education currently has two Direct Consolidation Loan application processes. For general information about Direct Consolidation Loans, visit the StudentAid.gov website at http://studentaid.ed.gov/repay-loans/consolidation.

**Consolidation repayment example:**

You have the following loans you're considering consolidating:  
  
Loan A: $2,625 balance, 4.13 percent interest  
Loan B: $3,500 balance, 5.2 percent interest  
Loan C: $5,500 balance, 6.1 percent interest  
Loan D: $5,500 balance, 6.8 percent interest

If you consolidate these loans (a total of **$17,125**), you'll have **15 years (180 months)** to repay your Direct Consolidation Loan. The weighted average interest rate of the loans is **5.839 percent**. This is rounded up to the nearest 1/8th of one whole percent, resulting in your fixed interest rate of **5.875 percent**.

If you repay your Direct Consolidation Loan under a standard repayment plan, your monthly payment will be **$143.36**. In the end, you will have paid **$25,804.18**, which includes **$8,679.18** in interest.

**Topic 5 of 6: Loan Cancellation** **– Slides 31-34**

You are generally obligated to repay your student loan, regardless of what happens. GENERALLY, FEDERAL STUDENT LOANS MAY NOT BE DISCHARGED OR CANCELLED DUE TO BANKRUPTCY. However, there are a few situations in which your loan may be discharged.

Your loan may be discharged if:

* you die,
* you are totally and permanently disabled and meet certain additional requirements,
* your school fails to pay a refund if you withdraw,
* you are unable to complete your program of study due to school closure,
* your loan was falsely certified as a result of an identity theft, or
* your school falsely certified or fraudulently completed a loan application in your name without your approval.

**Teacher Loan Forgiveness:** There is a loan discharge/forgiveness program for teachers meeting certain criteria:

* For loans received under the FFELP or Direct Loan Programs after Oct. 1, 1998
* Teach in qualifying low-income elementary or secondary school for 5 consecutive years and meet certain other qualifications
* Teachers of certain subjects may qualify for up to $17,500 in loan forgiveness

**Public Sector Employee Forgiveness:** There is a loan forgiveness program for public sector employees with Direct Loans. You may be eligible to have the remaining loan balance of your non-defaulted loans forgiven if you:

* Made 120 monthly payments on the eligible loans after October 1, 2007 and
* Are employed in a public-service job at the time of such forgiveness and have been employed in a public-service job during the 120-month period.

Contact your loan holder if you think you may be eligible for any of the discharge or forgiveness programs listed above.

**Loan Repayment Programs:** There are certain programs that help borrowers repay loans. These include but are not limited to:

* the AmeriCorps service program [www.americorps.gov or (800) 942-2677] and
* loan repayment for serving as an enlisted person in the National Guard or Reserve programs (contact your recruiter for information).

**Topic 6 of 6: Delinquency and Default** **– Slides 35-41**

It is very important that you make your loan payments on time. If you are having trouble making your monthly payment, you should immediately contact your loan holder. As you've previously read, you have options to assist you, but you must ask for assistance!

If you fail to make your student loan payments for 270 days, your loan will default. The consequences of defaulting on your loan are very serious and may result in the following:

* Damage to your credit rating, which could impact your ability to borrow (for example, you may be denied a car loan)
* Referral of your account to a collection agency
* Collection costs
* Garnishment of your wages
* Withholding of your state or federal Treasury payments (including federal tax refunds, Social Security benefits, etc.)
* Civil lawsuit, including court costs and legal expenses
* Loss of deferment and forbearance entitlements and flexible repayment options
* Loss of eligibility for further financial aid
* Suspension of your professional license

**For more information**

To monitor all of your federal student loan debt, you may access your loan history online at https://studentaid.gov or call (800) 433-3243. You will need an FSA ID to view your loan history. Please note that this website does not list your alternative or private student loans.

**Student loans, especially Direct Loans, can get transferred to different agencies for servicing.** Visit StudentAid.gov to find out who is servicing your loans. Here is a list of the most common Direct Loan servicers:

|  |  |  |  |
| --- | --- | --- | --- |
| **Authorized Federal Direct Loan servicers** | **Website** | **Phone numbers for borrower help** | **Phone numbers for overseas borrowers** |
| Great Lakes | [mygreatlakes.org](https://mygreatlakes.org/) | (800) 236-4300 [borrowerservices@glhec.org](mailto:borrowerservices@glhec.org) | (608) 246-1700 |
| HESC/Edfinancial | [www.edfinancial.com/DL](http://www.edfinancial.com/DL) | (855) 337-6884 | (855) 337-6884 |
| Missouri Higher Education Loan Authority (MOHELA) | [www.mohela.com](http://www.mohela.com/) | (888) 866-4352 | (636) 532-5189 |
| National Education Loan Network (Nelnet) | [nelnet.com](http://nelnet.com/) | (888) 486-4722 | (303) 696-3625 |
| Aidvantage | [aidvantage.com](https://aidvantage.com/) | (800) 722-1300 | If toll-free (no cost per call) number cannot be accessed, use (317) 806-0580 (cost per call) |
| OSLA Servicing | [public.osla.org](http://public.osla.org/) | (866) 264-9762 | (405) 556-9200 |

The U.S. Department of Education offers the publication "Federal Student Loans: Basics for Students." The publication is located at [studentaid.gov/sites/default/files/direct-loan-basics-students.pdf](https://studentaid.gov/sites/default/files/direct-loan-basics-students.pdf).

**Third-party student debt relief companies**

Use caution when dealing with third-party student loan debt relief companies. Your loan servicer can provide the same services free of charge, such as lowering your monthly payment, changing your repayment plan, consolidating your student loans, postponing monthly payments while you are in school or are unemployed, and getting your loans out of default status.

Contact your loan servicer for help managing your loans. If you don't know who your loan servicer is, access your aid history through [https://StudentAid.gov](https://studentaid.gov/) or call the Federal Aid Information Center at (800) 433-3243.

**Help with a dispute or problem**

The Federal Student Aid (FSA) Ombudsman works with student loan borrowers informally to resolve loan disputes that the borrower is unable to resolve. The goal is to find creative alternatives for borrowers who need help with their federal loans.

You can reach the FSA Ombudsman as follows:

United States Department of Education  
FSA Ombudsman Group  
P.O. Box 1843  
Monticello, KY 42633  
(877) 557-2575  
https://studentaid.gov/help-center/answers/article/how-to-contact-ombudsman-group

Good luck in your future! Don't forget these tips for successful repayment of your student loans:

* Keep your loan holder informed.
* Make sure you have all your loan records organized.
* Know the amount of your student loan payments.
* Include student loan payments in your budget.
* Know when your loan payments begin.
* Contact your loan holder immediately if you are having trouble making your monthly payments.

**Financial Literacy Topic – Slides 42-49**

Now that you've learned about student loans, it's important to keep your other personal finances in mind. Here are some important steps to become financially fit:

1. **Establish yourself financially by building good credit and budgeting to keep your "wants" under control**:

* Open up checking and savings accounts. Don't overdraw these accounts.
* Make your monthly payments for loans and services (like your phone bill) on time each month.
* Make a list of your values - the things that are really important to you - and set your goals to help you maintain those values.
* Create a spending plan that meets your "wants" as well as your "needs." Your total expenses should be less than or equal to your total income. If your income is not enough to cover your expenses, adjust your spending plan by deciding which expenses you can change.
* Periodically evaluate your spending plan to make sure it is still meeting your needs and achieve your goals. Update if necessary.
* Review your credit report once a year to make sure it is accurate.
* If things are getting out of control, contact your creditors, seek help from a reputable credit counseling service, or look into debt consolidation.

2. **Start saving now!** Think you can't afford it? Try paying yourself first. When you pay your monthly bills, write a check to you and deposit it into your savings account or transfer money from checking to savings via your bank website. If you lack the discipline to do this, find out if direct deposit is available through your employer. With direct deposit, a specified dollar amount is deducted directly from your paycheck and credited to your savings account at a bank, credit union, or other savings institution.

Start an emergency savings fund equal to **six to 12 months of your normal monthly earnings**. After you have an emergency fund, monthly savings can be set aside for vacations, a new car, marriage--important but expensive goals!

3. **Understand that alternative/private student loans have different features than your federal student loans**. If it is necessary to borrow these loans in addition to your federal loans, research all programs. There are some key differences in these programs. Some important factors to keep in mind:

* Alternative loans usually are credit based and many loans typically require a co-signer.
* The interest rate is often based on your credit rating.
* Fees vary among programs.
* There is no federal interest subsidy on an alternative student loan. Even if you don't have to make payments while you're in school, interest will most likely accrue.
* Not all alternative loans programs have a grace period.

4. **Use your credit cards wisely**to help you establish a solid credit rating and avoid financial problems. Every time you use your credit card, you are borrowing money. If you don't pay off your balance each month, you will have to pay a finance charge.

When selecting a credit card, you should shop around for the best deal, based on your budget and repayment habits. Look for the following characteristics:

* A low annual percentage rate (watch out for low introductory rates that are raised after a year or less)
* The interest calculation method (affects how much interest you pay, even when the APR is identical)
* Low or no annual fees
* A grace period (may only apply if you pay off the balance each month; may not apply if you carry a balance or take a cash advance)
* The credit limit (it may be a good idea to start small–say around $500-$1,500.)
* Services and features, such as cash rebates, frequent flyer miles, extended warranties, etc. (while they may appear to be a good deal on the surface, they may be difficult to earn and redeem; evaluate these offers in terms of their value to you, and any extra credit costs you may incur)

Keep copies of all of your credit card records and receipts to compare to your monthly statements. Follow up on any errors. Shred or otherwise destroy carbons and receipts before throwing them away.

5. **Understand your credit report.** If you have ever applied for a charge card, student loan, or other kinds of credit, you probably have a credit report (or credit profile). Credit reporting agencies collect and organize information about you and your repayment history, and make it available to those who are considering granting you credit. Landlords, employers, government licensing agencies, and insurance underwriters can also obtain your credit report.

Most negative information stays on your credit report for seven years, though some bankruptcies remain 10 years. Positive information stays on indefinitely. Inquiries stay on for six months to two years, depending on the type of inquiry.

All U.S. citizens are eligible to receive a free credit report once per year.\* Here's how:

* **Visit www.AnnualCreditReport.com.**
* **View and print one or all of your credit reports.**There are three major credit reporting agencies: Equifax, Trans Union, and Experian.
* **Know when fees may apply.** You may be charged a fee if you request more than one copy from the same credit reporting agencies within a year or if you request your credit/FICO® score.

\*Any time credit has been denied, you may request a free credit report within 60 days of the denial.

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